# 2013 ASSESSMENT ANNUAL REPORT





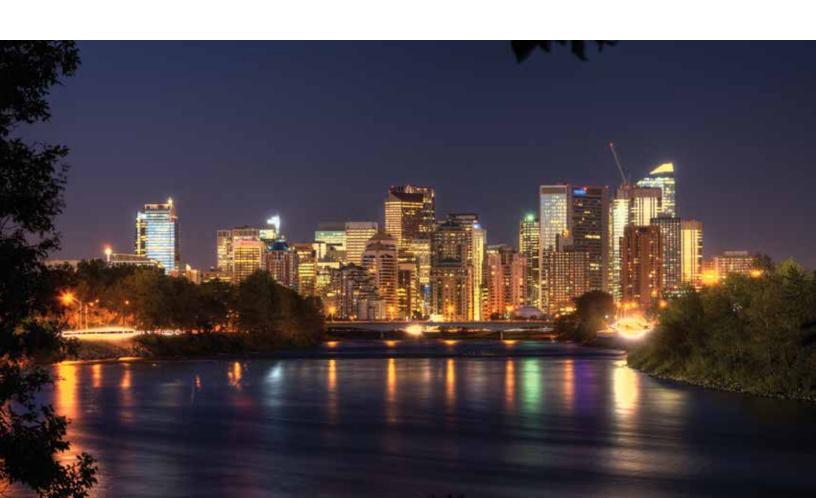
calgary.ca | 403-268-2888



# Content

#### PAGE

- 1 Message from the Director/City Assessor
- 2 About us
- 5 Prepare
- 11 Communicate
- 17 Defend
- 19 Business Tax Consolidation
- 20 Flood
- 21 2014 Outlook





### Message from the Director/City Assessor



On behalf of the Assessment Management Team, I am pleased to present Assessment's 2013 Annual Report. This report highlights our key activities and accomplishments over the past year, including the challenges we faced with last June's flood.

Last year, we challenged ourselves to exceed customer expectations by upgrading our online solutions and providing better person-to-person services.

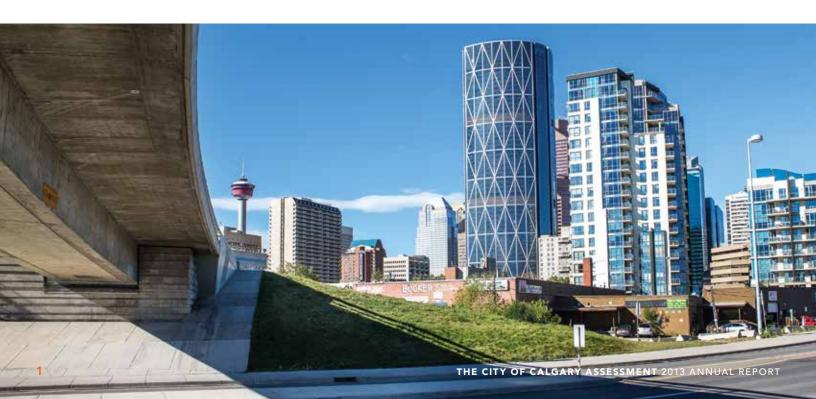
The quality of our valuations assures stable tax revenues to finance and support key City services such as transportation, police and fire protection, parks and City infrastructure.

Our customer satisfaction results continue to move in a positive direction and exceed previous years' results, while the complaints filed against our assessments continue to decline.

Just as important as the work we do preparing, communicating and defending assessments is the work we do preparing policies and reports based on Council direction and our business unit requirements. Add this to the historic flood of 2013 and our business unit was busier than most years but also highly successful in meeting our goals and objectives.

Thanks to the hard work of our staff, I am very proud of our performance and our service to Calgarians this past year. I look forward to continued improvement in the delivery of high-quality assessment services.

Nelson Karpa





### About us



#### Our vision

To be a leading annual market value assessment jurisdiction, earning the respect and trust of our customers every day.



#### Our mission

In serving our customers – the taxpayers, The City of Calgary, and the Province of Alberta – we:

- > Prepare fair and equitable assessments that meet industry and legislative standards.
- **Communicate** with honesty, respect and transparency.
- **Defend** assessments, ensuring equity for all customers.



#### Governance

Assessment is governed by the *Municipal Government*Act (MGA) of the Province of Alberta and civic bylaws.
We adhere to this legislation through our activities preparing, communicating and defending assessments.



#### Our customers

We work to ensure:

- **)** All property and business owners receive fair and equitable assessments.
- ➤ The City of Calgary and the Government of Alberta can rely on us for annual revenues that support taxation financing needs.



### Our employees

Our work stays on pace with one of the most dynamic real estate markets in the country. Our assessment professionals are experts in their respective field and use some of the industry's most advanced analytical appraisal tools to prepare property and business assessments.



### About us

#### Our core business

Assessment's core business focuses on completing three activities in an annual cycle:

- 1 Preparing annual property and business assessments.
- 2 Communicating assessed valued to property and business owners.
- 3 **Defending** assessments to ensure equity for Calgary taxpayers.



### Prepare

Prepare annual property and business assessments.

- Maintain physical inventory and data including ongoing Roll maintenance
- Review real estate transactions and conduct field inspections to verify data.
- Assess approximately 500,000 property and business accounts.
- Meet and exceed legislated quality standards and audits.
- Administer exemption activities.



#### Communicate

- Provide year-round quality customer service and two major customer programs.
  - Advance Consultation Period (pre Roll)
  - Customer Review Period (post Roll)
- Provide property and business owners access to:
  - **>** Assessment information at calgary.ca/assessment.
  - > Tools, resources, sales and comparison information at calgary.ca/assessmentsearch.
  - **>** Valuation professionals to help answer inquiries.
- Expand on information and tools available to property and business owners.



#### Defend

To ensure equity for all property and business owners, Assessment:

- Addresses issues outside the formal complaint process when possible.
- > Responds to assessment complaints filed with the Assessment Review Board.
- Improves assessment processes upon review of tribunal and court decisions.
- > Files for leave and appeals assessment decisions to higher courts such as the Court of Queen's Bench, the Court of Appeal and the Supreme Court.
- **>** Attends Assessment Review Board hearings.



### Organizational structure

### **Assessment Management Team**

The Assessment Management Team oversees Assessment's strategic direction and management.



# Prepare



#### 2013 Assessment Rolls

### Property and Business Assessments



Annual property and business assessments reflect Calgary's market conditions as of **July 1 of the previous year**.

#### Assessment Tax Revenue





= \$2.1 billion

Assessment values provide the basis for approximately **\$2.1 billion** in property and business tax revenues.

#### Roll highlights





In addition to preparing the Roll, Assessment handles maintenance throughout the year.



### 2013 Property and Business Assessment Rolls

#### Assessment Taxable Roll Value

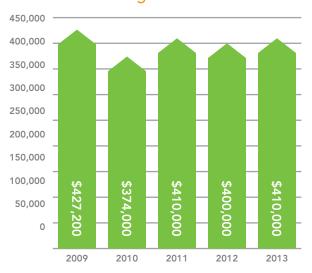
	2012 Roll	2013 Roll
Total taxable property assessment value	\$215 billion	\$235 billion
Residential and multi-residential base	\$165 billion	\$174 billion
Farm land base	\$12 million	\$11 million
Non-residential base	\$50.3 billion	\$61.3 billion
Total taxable business assessment value	\$2.72 billion	\$2.96 billion

#### Assessment Roll Key Findings

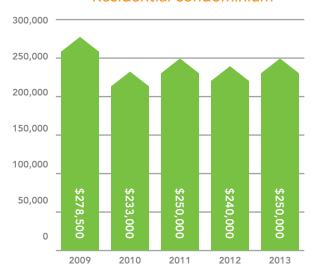
	2012 Roll	2013 Roll
Median single residential assessment (excluding condominium)	\$400,000	\$410,000
Median residential condominium assessment	\$240,000	\$250,000
Highest single residential assessment	\$19,980,000	\$19,790,000
Typical residential market value change	-3%	3%
Highest non-residential assessment	\$1,259,556,000	\$1,452,320,000
Typical non-residential market value change	+2%	20%
Typical net annual rental value change (Business Assessment)	-3%	7%

#### **Median Property Assessment**

#### Single residential



#### Residential condominium





### 2013 Property and Business Assessment Rolls

#### 2013 Property Assessment Roll

### Total number of taxable property accounts by assessment class

	2012 Roll	2013 Roll
Residential (including multi- residential accounts)	431,206	440,424
Farm land	608	608
Non-residential	14,479	14,635
Total	446,293	455,667

Excludes accounts that are exempt from taxation.

### Total number of Property Assessment Notices mailed

	2012 Roll	2013 Roll
Annual Property Assessment Notices	456,373	464,574
Amended and Supplementary Property Assessment Notices	11,011	10,512
Total	467,384	475,086

# Number of single residential houses and condominiums with assessed value over \$1 million

	2012 Roll	2013 Roll
Single Residential	7,997	9,001
Residential condominium	392	455
Total	8,389	9,456

#### 2013 Business Assessment Roll

### Total number of taxable business accounts by major business category

	2012 Roll	2013 Roll
Office	6,495	6,346
Industrial/warehouse	7,977	7,923
Shopping centres	6,871	6,928
Retail	3,653	3,654
Accommodation	155	160
Parking	557	578
Other	396	379
Total	26,104	25,968

#### Total number of Business Assessment Notices mailed

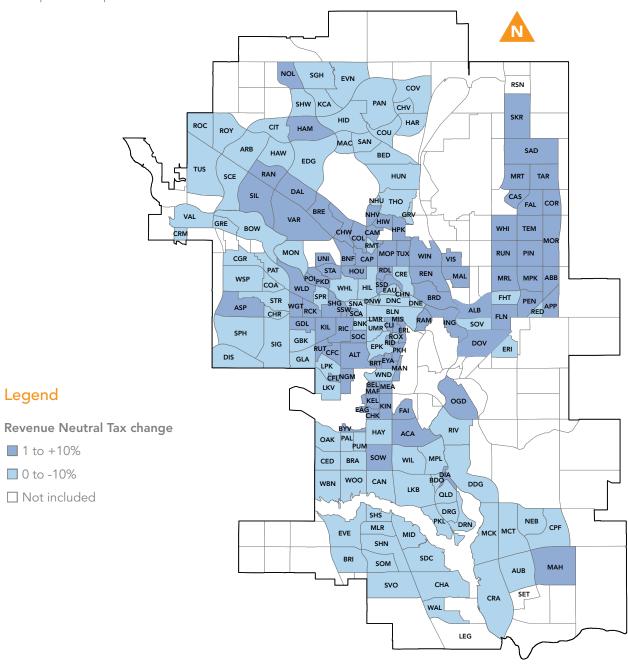
	2012 Roll	2013 Roll
Annual Business Assessment Notices	25,532	26,260
Amended and Supplementary Business Assessment Notices	6,714	3,876
Total	32,246	30,136



# 2013 Tax Analysis Map

# 2013 median residential revenue neutral tax change (per cent by community)

- > 95 per cent of residential properties' revenue neutral taxes stayed within plus or minus 10 per cent.
- > 43 per cent experienced a revenue neutral tax increase.
- > 57 per cent experienced a revenue neutral tax decrease.





## 2013 Tax Analysis Map

#### Residential communities

ABB	Abbeydale	DIS	Discovery Ridge	MAN	Manchester	SAD	Saddle Ridge
ACA	Acadia	DNC	Downtown Commercial Core	MCK	Mckenzie Lake	SAN	Sandstone Valley
ALB	Albert Park/Radisson Heights	DNE	Downtown East Village	MCT	Mckenzie Towne	SCA	Scarboro
ALT	Altadore	DNW	Downtown West End	MEA	Meadowlark Park	SCE	Scenic Acres
APP	Applewood Park	DOV	Dover	MID	Midnapore	SDC	Sundance
ARB	Arbour Lake	DRG	Deer Ridge	MIS	Mission	SET	Seton
ASP	Aspen Woods	DRN	Deer Run	MLR	Millrise	SGH	Sage Hill
AUB	Auburn Bay	EAG	Eagle Ridge	MON	Montgomery	SHG	Shaganappi
BDO	Bonavista Downs	EAU	Eau Claire	MOP	Mount Pleasant	SHN	Shawnessy
BED	Beddington Heights	EDG	Edgemont	MOR	Monterey Park	SHS	Shawnee Slopes
BEL	Belaire	EPK	Elbow Park	MPK	Marlborough Park	SHW	Sherwood
BLN	Beltline	ERI	Erin Woods	MPL	Maple Ridge	SIG	Signall Hill
BNF	Banff Trail	ERL	Erlton	MRL	Marlborough	SIL	Silver Springs
BNK	Bankview	EVE	Evergreen Estates	MRT	Martindale	SKR	Skyview Ranch
BOW	Bowness	EVN	Evanston	NEB	New Brighton	SNA	Sunalta
BRA	Braeside	EYA	Elboya	NGM	North Glenmore Park	SOC	South Calgary
BRD	Bridgeland/Riverside	FAI	Fairview	NHU	North Haven Upper	SOM	Somerset
BRE	Brentwood	FAL	Falconridge	NHV	North Haven	SOV	Southview
BRI	Bridlewood	FHT	Forest Heights	NOL	Nolan Hill	SOW	Southwood
BRT	Britannia	FLN	Forest Lawn	OAK	Oakridge	SPH	Springbank Hill
BYV	Bayview	GBK	Glenbrook	OGD	Ogden	SPR	Spruce Cliff
CAM	Cambrian Heights	GDL	Glendale	PAL	Palliser	SSD	Sunnyside
CAN	Canyon Meadows	GLA	Glamorgan	PAN	Panorama Hills	SSW	Scarboro/Sunalta West
CAP	Capitol Hill	GRE	Greenwood/Greenbriar	PAT	Patterson Heights	STA	St. Andrews Heights
CAS	Castleridge	GRV	Greenview	PEN	Penbrooke Meadows	STR	Strathcona Park
CED	Cedarbrae	HAM	Hamptons	PIN	Pineridge	SVO	Silverado
CFC	CFB – Currie	HAR	Harvest Hills	PKD	Parkdale	TAR	Taradale
CFL	CFB – Lincoln Park PMQ	HAW	Hawkwood	PKH	Parkhill/Stanley Park	TEM	Temple
CGR	Cougar Ridge	HAY	Haysboro	PKL	Parkland	THO	Thorncliffe
CHA	Chaparral	HID	Hidden Valley	POI	Point Mckay	TUS	Tuscany
CHK	Chinook Park	HIL	Hillhurst	PUM	Pumphill	TUX	Tuxedo Park
CHN	Chinatown	HIW	Highwood	QLD	Queensland	UMR	Upper Mount Royal
CHR	Christie Park	HOU	Hounsfield Heights/Briar Hill	RAM	Ramsay	UNI	University Heights
CHV	Country Hills Village	HPK	Highland Park	RAN	Ranchlands	VAL	Valley Ridge
CHW	Charleswood	HUN	Huntington Hills	RCK	Rosscarrock	VAR	Varsity
CIT	Citadel	ING	Inglewood	RDL	Rosedale	VIS	Vista Heights
CLI	Cliff Bungalow	KCA	Kincora	RED	Red Carpet/	WAL	Walden
COA	Coach Hill	KEL	Kelvin Grove		Mountview Mobile Park	WBN	Woodbine
COL	Collingwood	KIL	Killarney/Glengarry	REN	Renfrew	WGT	Westgate
COR	Coral Springs	KIN	Kingsland	RIC	Richmond	WHI	Whitehorn
COU	Country Hills	LEG	Legacy	RID	Rideau Park	WHL	West Hillhurst
COV	Coventry Hills	LKB	Lake Bonavista	RIV	Riverbend	WIL	Willow Park
CPF	Copperfield	LKV	Lakeview		Rosemont	WIN	Winston Heights/Mountview
CRA	Cranston	LMR	Lower Mount Royal		Rocky Ridge	WLD	Wildwood
CRE	Crescent Heights	LPK	Lincoln Park		Roxboro	WND	Windsor Park
CRM	Crestmont	MAC	Macewan		Royal Oak	WOO	Woodlands
DAL	Dalhousie	MAF	Mayfair	RSN	Redstone	WSP	West Springs
DDG	Douglasdale/Glen	MAH	Mahogany		Rundle		
DIA	Diamond Cove	MAL	Mayland Heights	RUT	Rutland Park		

### Assessment Roll Quality

#### **Performance Measures**

#### Quality is at the forefront of our business.

Our 2013 Assessment Roll met the Provincial Assessment Quality Standards for the residential and non-residential property classes, confirming that Assessment continues to follow legislated and professional standards.

There are two main quality measures that are regulated by the provincial government and used to determine the accuracy of assessments: the level of assessment and the uniformity of assessment.

- ➤ The level of assessment is considered accurate when it falls within the allowable range of 95 to 105 per cent.
- The uniformity of assessment measure has a maximum allowable value of 15 per cent or less for residential and 20 per cent or less for non-residential property.

The uniformity of assessment measure has a maximum allowable value of 15 per cent or less for residential and 20 per cent or less for non-residential property.

The statistical quality measure of the overall level of assessment for residential property in 2013 was 99.8 per cent and for non-residential property was 97 per cent. This quality measure shows the typical relationship between the assessed value determined by Assessment and a property's actual sale price for all properties that sold during the valuation time frame. The allowable range in the standard is 100 per cent, plus or minus five per cent.

Assessment has internal and provincial controls and measures in place to achieve high quality standards. Assessed values also go through a final important quality check – review by property and business owners.

#### Key performance indicators

		The City of Calg	ary Assessment
Key performance indicator results	Provincial quality standards	Actual 2012 (%)	Actual 2013 (%)
Residential overall ratio (assessment level)*	Property containing 1, 2 or 3 dwelling units.	99.9	99.8
	Median assessment ratio 0.950 – 1.050		
Non-residential overall ratio (assessment level)	All other property.	97.5	97.0
	Median assessment ratio 0.950 – 1.050		
Coefficient of dispersion** for single family dwellings	Property containing 1, 2, 3 dwelling units	6.3	6.2
	Coefficient of dispersion 0 – 15.0		
Coefficient of dispersion for	All other property	11.3	10.5
non-residential	Coefficient of dispersion 0 – 20.0		

<sup>\*</sup> The common or overall ratio of assessed values to market values.

<sup>\*\*</sup> The average percentage deviation from the median ratio.



Assessment is committed to providing timely communications and ensuring transparency of the assessment process through its extensive customer service framework and public awareness campaigns.

Property and business taxes are calculated based on assessment values. It is important that property and business owners have access to the necessary tools and resources to understand and review their assessment to ensure accuracy and that they pay the correct amount of taxes.

### To help ensure transparent communication, we offer:

- **)** A variety of products and services to assist property and business owners understand how their assessment was derived.
- **)** A number of tools to illustrate how property values were fairly and equitably assessed.

#### You can contact us:



#### By phone

**403-268-2888** (Mon. – Fri. 8:00 a.m. – 4:30 p.m.) **3-1-1** (after 4:30 p.m. and on weekends)



#### In person

2924 11 Street N.E., Calgary

Please call in advance to book an appointment.



#### Bv mail

The City of Calgary, Assessment (#8002), P.O. Box 2100, Stn. M, Calgary AB, T2P



#### By fax

403-268-8278

#### **Customer Service Programs**

Assessment offers a year-round inquiry service staffed by valuation professionals, and two consultation periods to assist customers with their assessments.

- ➤ The Advance Consultation Period (pre-Roll) is for non-residential property and business owners. It starts 80 days before the mailing of the notices and runs approximately 30 days.
- > The Customer Review Period (post-Roll) begins the day assessments are mailed and runs for 60 days.

By providing accessible, convenient customer support, we hope to increase taxpayer understanding of the assessment process, facilitate opportunities for two-way dialogue and resolve customer concerns.



#### **Customer Review Period**

The 60-day Customer Review Period provides owners with the opportunity to understand, review and inquire about their assessment. Customers can also access and review their assessment online at **calgary.ca/assessmentsearch**. Online tools allow customers to review sales of similar properties and compare for equity with the same real estate market information used to prepare 2013 property assessments.

Prior to the mail-out of assessments, we conduct a public awareness campaign to inform customers about the Assessment Roll. The 2013 campaign began in December 2012 and ran through March 2013, when property or business assessment notices were sent to almost half a million customers. In 2013, the following communication channels were used to reach customers and inform them about the Assessment Roll.







online



social media



radio advertising



television advertising



media briefing





#### **Advance Consultation Period**

Held annually in the fall, several months before the Assessment Notice mailing, the Advance Consultation Period provides non-residential property and business owners the opportunity to receive their preliminary assessment value and exchange information with us prior to the Assessment Rolls being finalized. Sharing preliminary assessment information provides non-residential property and business owners greater ability to manage their assessment and tax planning activities while enabling Assessment to continue preparing fair and equitable assessments.

The Advance Consultation Period for the 2014 Assessment Roll ran from Oct. 7 – Nov. 7, 2013. It included an industry representative forum for tax agents and corporate representatives to share:

- > Non-residential market trends
- > Customer service opportunities
- > New developments that could impact non-residential property and business owners





#### 2013 Customer Service Outcomes

Customers rely on the information and services offered by Assessment, as confirmed by the number of inquiries and visits to the Assessment Search website. Incoming inquiries and response times are monitored daily to ensure prompt and accurate customer service is provided to citizens.

#### Year-round customer service











= 17,685

Customer inquiries made by phone, fax, mail or in person

#### Customer Review Period

JAN. 3 – MAR. 4

**8,808** Inquiries

#### Advance Consultation Period

OCT. 7 - NOV. 7

**3,624** Inquiries



1,700
Assessor appointments

#### Website visits



469,602 Inquiries



#### 2013 Customer Review Period outcomes

Jan. 3 – Mar. 4, 2013











= 8,808

Customer inquiries made by phone, fax, mail or in person



**2,109**Assessor appointments



1,125
Assessment information requests processed (Assessment

explanation supplement reports)



**126,961** 2013 web visits to

Assessment Search (60 days)



99% Inquires closed by end of Customer Review Period



**9 seconds**Average wait time



95%
Per cent of phone calls resolved

2014 Advance Consultation Period outcomes



**3,625** Inquiries



1,/00 Assessor appointments



45

Tax agent representatives in attendance at 2014 Industry Representatives Forum

The 2013 Advance Consultation Period had the highest level of participation since it started seven years ago.



#### **Customer Satisfaction**

Assessment is committed to continuously improving the customer experience and not only meeting, but exceeding citizens' expectations. Citizen satisfaction results continue to improve and the 2013 customer satisfaction survey results showed the highest scores to date.

#### Key survey highlights

#### Residential property owners

#### 88%

indicate overall satisfaction with the property assessment process and information provided by The City of Calgary



#### 85%

indicate they can get assessment information quickly



#### 90%

are satisfied with the clarity of information provided







### 2013 Assessment Rolls Complaint Overview

An important component of Assessment's role is to defend assessments under complaint to ensure equity for all property and business owners. Fortunately, our steadfast commitment to product quality has resulted in a substantial decrease in complaints.

In addition, we strive to address assessment issues outside the formal complaint process and encourage customers to contact our customer service line at 403-268-2888 with any concerns they may have about their assessment.

In 2013, there were 3,726 complaints filed against assessments. This represents approximately 17.4 per cent of total taxable assessed residential and non-residential value or 0.6 per cent of the total taxable assessed residential and non-residential accounts.

Reducing the number of complaints allows Assessment to mitigate financial risks to The City's revenue stream, while also allowing assessors to spend more time preparing and communicating assessments to better serve customers.

#### Key performance indicators

	Number of taxable	Total number of	Percentage of all	Confirmed by Assessment Review Board		Asse Reviev	rised by essment v Board decision	,	esolved without hearing
Account type	accounts	complaints	complaints	#	%	#	%	#	%
Property	460,509	2,836	76.1%	1,151	40.6%	797	28.1%	889	31.3%
Residential	445,078	960	25.8%	475	49.5%	209	21.8%	267	27.8%
Non-Residential	14,823	1,861	49.9%	672	36.1%	586	31.5%	613	32.9%
Farm Land	608	15	0.4%	4	26.7%	2	13.3%	9	60.0%
Business	26,857	890	23.9%	483	54.3%	96	10.8%	300	33.7%
Total	487,366	3,726	100.0%	1,634	43.9%	893	24.0%	1,189	31.9%





Residential					
Value range	Number of accounts	Per cent of total accounts	Number of complaints within the value range	Per cent under complaints within the value range	Per cent of total complaints
0 – 199,999	75,796	17%	255	0.3%	27%
200,000 – 399,999	199,270	45%	105	0.1%	11%
400,000 – 599,999	120,664	27%	133	0.1%	14%
600,000 – 999,999	37,255	8%	198	0.5%	21%
1,000,000+	12,093	3%	269	2.2%	28%
Totals	445,078	100%	960	0.2%	100%

Non-Residential					
Value range	Number of accounts	Per cent of total accounts	Number of complaints within the value range	Per cent under complaints within the value range	Per cent of total complaints
0 – 499,999	6,108	41%	165	2.7%	9%
500,000 – 999,999	2,478	17%	108	4.4%	6%
1,000,000 – 4,999,999	4,377	30%	663	15.1%	36%
5,000,000 – 9,999,999	884	6%	327	37.0%	18%
10,000,000+	976	7%	598	61.3%	32%
Totals	14,823	100%	1,861	12.6%	100%

Business										
Value range	Number of accounts	Per cent of total accounts	Number of complaints within the value range	Per cent under complaints within the value range	Per cent of total complaints					
0 – 29,999	11,597	43%	53	0.5%	6%					
30,000 – 59,999	6,186	23%	79	1.3%	9%					
60,000 – 99,999	3,294	12%	80	2.4%	9%					
100,000 – 199,999	2,989	11%	180	6.0%	20%					
200,000+	2,791	10%	498	17.8%	56%					
Totals	26,857	100%	890	3.3%	100%					

# Business Tax Consolidation

In 2012, Council decided to consolidate Calgary's business tax with the non-residential property tax.

The process will transfer Calgary's business tax revenue to the non-residential property tax through a series of incremental tax revenue transfers over seven years.

The process began in 2013 with a zero per cent revenue transfer and will end with the elimination of the business tax in 2019.

In order to mitigate the impact to not-for-profit organizations that benefit a limited group, Assessment developed a plan to offer organizations business tax exemption through the Business Tax Bylaw. This allows more time to plan and budget for the effects of consolidation. For this group, the effect of business tax exemptions will be extended throughout the 2014 and 2015 tax years by issuing property tax refunds.

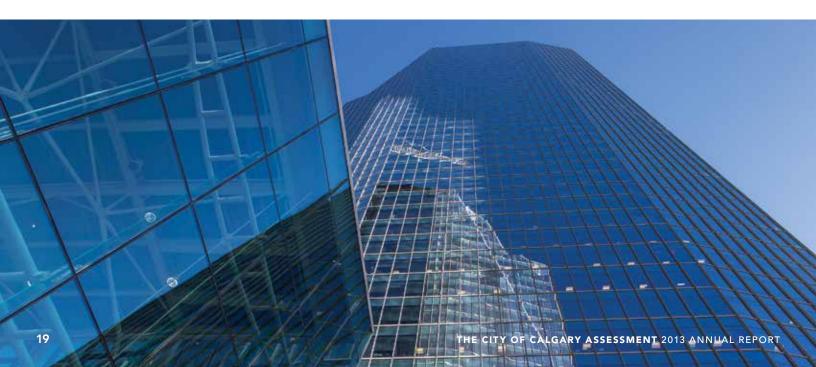
The consolidation process is expected to enhance Calgary's economic competitiveness and attractiveness and continue to make our city a great place for businesses to start and flourish.

### Business Tax Consolidation – tax change effects

Year	Non-residential property tax change	Business tax change
2012	No change – Consolidation	Business Tax starts in 2013
2013	0%	0%
2014	2.8%	-10%
2015	2.8%	-10%
2016	5.6%	-20%
2017	5.6%	-20%
2018	5.6%	-20%
2019	5.6%	-20%
Totals	28%	-100%

The business tax, for business tax revenue purposes, will be eliminated in 2019.

<sup>\*</sup>This is an estimate of the tax implications, reflecting 2013 tax rates. The annual tax implications will vary based on changes to property/premises details, annual re-assessment shifts and/or annual Council or provincial tax rate adjustments.



# Flood

In June 2013, Calgary experienced the most devastating flood in recent history. A large number of properties were damaged and approximately 80,000 citizens were evacuated.

Understanding that the flood would affect property assessment values, Assessment began planning a course of action. Through aerial imagery and visual inspections, it identified residential properties that had a high likelihood of sustaining physical damage from overland flooding.

Information requests were mailed to 3,290 property owners in September 2013 to obtain details about changes in the property's physical condition due to the flood.

To identify the extent of damage, Assessment employees visited streets in each community that experienced overland flooding. Assessors also analyzed market activity and reviewed the condition of affected properties.

Of Calgary's 450,300 residential property accounts, approximately 1,900 properties were identified as requiring a market value reduction due to the flood. Adjustments to market value were made based on the extent of damage sustained and the physical condition of each affected property as of December 31, 2013. These adjustments are reflected in the 2014 assessed values of affected properties.

JUNE										
SUN MON TUE WED THU FRI SAT										
	10									
16			19	20		22				
23			26			29				

JULY									
SUN	MON	TUE	WED	THU	FRI	SAT			
14									
21	22								
28	29								

AUGUST								
SUN	MON					SAT		
					16			
					23			

SEPTEMBER									
SUN	MON	TUE	WED	THU	FRI	SAT			
1	2	3	4	5	6	7			
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29	30								

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SUN	MON	TUE	WED	THU	FRI	SAT
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NOVEMBER								
SUN	MON	TUE	WED	THU	FRI	SAT		
					1	2		
3	4	5	6	7	8	9		
10	11	12	13	14	15	16		
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	-	100	7.0						
DECEMBER									
SUN	MON	TUE	WED	THU	FRI	SAT			
15									
29		31							

June 20, 2013



Flood

September 2013



3,290
Information
requests mailed
to potentially
affected property
owners

October – November 2013



193 Customer flood inquiries

December 31, 2013



1,900
Approximately
1,900 properties
were identified
and received a
market value
reduction due to
the flood

# 2014 Outlook

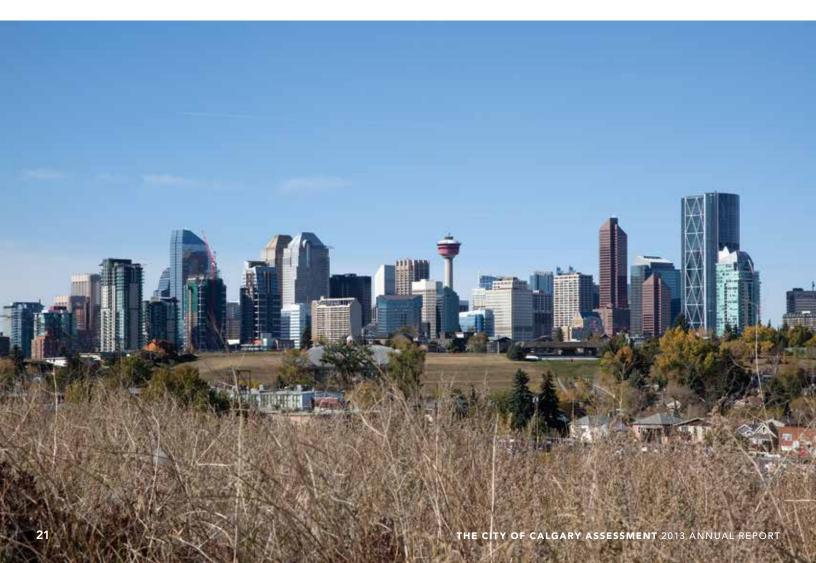
### Planning for the future is critical to our success

To ensure success and work towards our vision of being a leading market value assessment jurisdiction, we'll continue to prepare for the future. Customer service remains a top priority and we will continue to:

- > engage customers
- > monitor the market place
- > provide helpful and responsive service

We look forward to growing and meeting the challenges of a dynamic and changing city. We anticipate some exciting changes in 2014 as we continue to move more customer services online and improve our operating systems to keep up with increasing account levels.

As always, the dedication and hard work of our employees will enable us to achieve our ambitious goals in 2014 and the years ahead.







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